# Annual Meeting of Shareholders

May 21, 2015



# 2014 Highlights

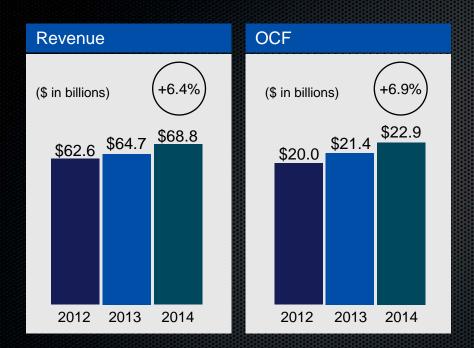
Delivered Strong Financial Performance

Continued Operating Momentum and Focus on Innovation

Increased Return of Capital to Shareholders

### 2014 Consolidated Results

Profitable Growth and Financial Momentum



Generated \$8.2 Billion in Free Cash Flow

Earnings per Share Increased 25.0%

# **XFINITY**: Superior Products

Increased Total Customer Relationships by 358,000 to More Than 27 Million





22.4MM Video customers; best customer performance in 7 years Most content delivered over the best network Best-in-class user interface and platform



#### **High-Speed Internet**

22.0MM High-Speed Internet customers
Added at least 1MM customers for 9 consecutive years
Increased internet speeds 15 times in the last 13 years
Best-in-class product and the fastest in-home WiFi



#### Voice

11.2MM Voice Customers Penetration at 20%

## XFINITY: Customer Reaction to X1 is Fantastic





#### Best-in-Class User Interface & Platform

Simple, fast and intuitive search and discovery Same user interface across devices Rapid, web-like innovation

#### X1 Customers vs. Non-X1 Customers

Improvement in voluntary churn Higher VOD usage Higher DVR penetration More additional outlets Higher ARPU

### Accelerating Roll-Out Plan

Serve more customers and drive profitable growth

# COMCAST **BUSINESS**

# COMCAST BUSINESS

#### Significant Driver of Growth

2014 revenue of \$4.0Bn, up 21.9%

Penetrated only ~25% of Small Businesses (< 20 employees)

Penetrated less than 10% of Mid-Size Businesses (20–500 employees)

Lots of room for growth in a large \$20-\$30Bn addressable market

# **NBCUniversal**

Successful Growth Strategy with Significant Opportunities for Continued Improvement

OCF up ~80% since we announced the acquisition in 2009

Cable Networks

Strong and diversified portfolio; USA and Bravo are top cable entertainment networks



Broadcast Television's 2014 OCF of \$734MM was more than double 2013



2014 the most profitable year in Universal's history



Record attendance and per caps at Theme Parks; OCF up from ~\$400MM in 2009 to \$1.2BN in 2014

# Increasing Number of Success Stories in 2014 We're Just Getting Warmed Up



#1 cable network in total viewers



#1 broadcast network in primetime



Seven films with #1 box office openings



#1 reality show



#1 late night show



#1 primetime show



#1 new theme park attraction

# Strong Company with Scale in Both Cable and Media

Each Business is Better Together; Innovate and Execute More Quickly



2014 Sochi Olympics

Created ultimate TV Everywhere experience Across all platforms, most watched Olympics ever Ratings 9% higher in Comcast HHs vs. non-Comcast



Leader in Video-on-Demand

Expanded VOD to include full season stacking rights



Integrated Promotions Increase Ratings

Blacklist premiere ratings 50%+ higher in Comcast HHs



Electronic Sell-Through

Launched in Nov. 2013; typically #2 digital retailer

# Looking Forward, Giving Back









## Comcast Cares Day 2015

100,000+ volunteers 900+ projects 39 states across the U.S. and in 21 other countries

#### Internet Essentials

Connecting 1.8 million low-income Americans

### Boys & Girls Clubs of America

Preparing Club kids to compete in our digital world and igniting their passion for technology

#### Commitment to Veterans

4,200+ Veterans Hired since 2012
Hiring an additional 10,000 over the next three years

# Building Long-Term Shareholder Value



64% Increase in Return of Capital in 2014

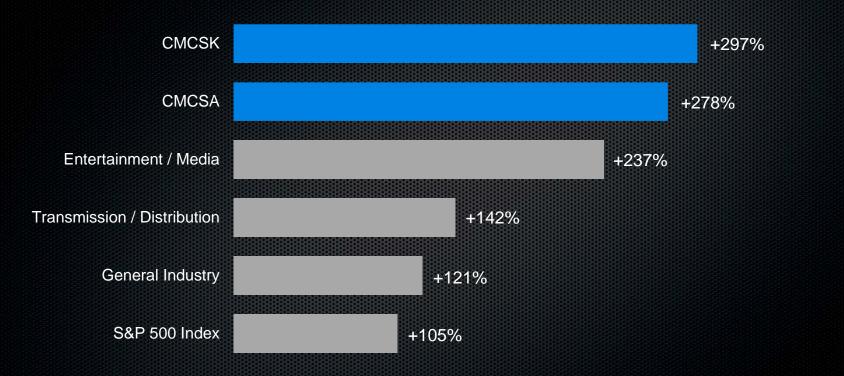
- ✓ Dividend +15%
- ✓ Share Repurchases +113%

February 2015: Announced an 11.1% Increase in the Dividend; the 7th Consecutive Annual Increase

May 2015: Announced a \$2.5Bn Increase in Share Repurchases in 2015 to \$6.75Bn

# Building Long-Term Shareholder Value

Five-Year Total Shareholder Return Far Exceeds Each of Our Peer Groups1



<sup>(1)</sup> Cumulative returns for each of the peer groups are based on the composition of our 2014 peer groups and are calculated by averaging returns without reference to market capitalization or other weightings.

# Building Long-Term Shareholder Value

Total Shareholder Return Since the IPO in 1972

\$8,641,027



CMCSA: 18.1%

S&P 500 Index: 10.5%

**CMCSA** 

\$7,000

S&P 500

\$508,644

1972

5/20/2015

1,000 Shares of CMCSA Purchased at the IPO at \$7 per Share

