Pro Forma Cable Customer Metrics

(Customers and boxes in thousands, except per customer data; unaudited)



| _ | 2007 | | | | | 2008 | | | | | 2009 |
|--|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | 10 | 20 | 3Q | 4Q | FY | 10 | 20 | 3Q | 4Q | FY | 10 |
| Homes Passed ¹ | 48,977 | 49,232 | 49,457 | 49,701 | 49,701 | 49,902 | 50,096 | 50,329 | 50,575 | 50,575 | 50,740 |
| Total Video | | | | | | | | | | | |
| Total Video Customers | 25,015 | 24,914 | 24,858 | 24,758 | 24,758 | 24,701 | 24,563 | 24,415 | 24,182 | 24,182 | 24,104 |
| Total Video Penetration of Homes Passed ² | 51.1% | 50.6% | 50.3% | 49.8% | 49.8% | 49.5% | 49.0% | 48.5% | 47.8% | 47.8% | 47.5% |
| Total Video Net Additions (Losses) | 83 | (101) | (56) | (100) | (174) | (57) | (138) | (148) | (233) | (575) | (78) |
| Digital Video Customers ³ | 13,671 | 14,494 | 14,997 | 15,527 | 15,527 | 16,021 | 16,341 | 16,758 | 17,004 | 17,004 | 17,293 |
| Digital Penetration of Total Video | 54.7% | 58.2% | 60.3% | 62.7% | 62.7% | 64.9% | 66.5% | 68.6% | 70.3% | 70.3% | 71.7% |
| Digital Video Additions | 658 | 823 | 503 | 530 | 2,514 | 494 | 320 | 417 | 247 | 1,478 | 288 |
| Digital Set-Top Boxes ³ | 21,128 | 23,192 | 24,124 | 24,964 | 24,964 | 25,863 | 26,352 | 27,068 | 27,580 | 27,580 | 28,824 |
| Boxes per Digital Customer | 1.5 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.6 | 1.7 |
| Advanced Services Customers ⁴ | 5,199 | 5,648 | 5,986 | 6,458 | 6,458 | 6,909 | 6,982 | 7,293 | 7,725 | 7,725 | 8,177 |
| Advanced Services Penetration of Total Video | 20.8% | 22.7% | 24.1% | 26.1% | 26.1% | 28.0% | 28.4% | 29.9% | 31.9% | 31.9% | 33.9% |
| Advanced Services Penetration of Digital Video | 38.0% | 39.0% | 39.9% | 41.6% | 41.6% | 43.1% | 42.7% | 43.5% | 45.4% | 45.4% | 47.3% |
| High-Speed Internet (HSI) | | | | | | | | | | | |
| HSI Customers | 12,439 | 12,778 | 13,252 | 13,593 | 13,593 | 14,085 | 14,364 | 14,745 | 14,929 | 14,929 | 15,258 |
| HSI "Available" Homes ⁵ | 48,503 | 48,767 | 49,081 | 49,327 | 49,327 | 49,548 | 49,745 | 49,982 | 50,283 | 50,283 | 50,456 |
| HSI Penetration of "Available" Homes ² | 25.6% | 26.2% | 27.0% | 27.6% | 27.6% | 28.4% | 28.9% | 29.5% | 29.7% | 29.7% | 30.2% |
| HSI Net Additions | 586 | 339 | 474 | 341 | 1,740 | 492 | 279 | 382 | 184 | 1,336 | 329 |
| Voice | | | | | | | | | | | |
| Comcast Digital Voice (CDV) Customers | 2,459 | 3,150 | 3,831 | 4,449 | 4,449 | 5,088 | 5,643 | 6,127 | 6,470 | 6,470 | 6,769 |
| Circuit-Switched Voice Customers | 560 | 443 | 304 | 176 | 176 | 66 | 10 | 7 | 3 | 3 | 2 |
| Total Voice Customers | 3,018 | 3,593 | 4,135 | 4,625 | 4,625 | 5,154 | 5,654 | 6,133 | 6,473 | 6,473 | 6,771 |
| CDV "Available" Homes ⁵ | 36,069 | 38,873 | 41,395 | 43,032 | 43,032 | 44,082 | 45,143 | 46,083 | 46,687 | 46,687 | 47,393 |
| CDV Penetration of "Available" Homes ² | 6.8% | 8.1% | 9.3% | 10.3% | 10.3% | 11.5% | 12.5% | 13.3% | 13.9% | 13.9% | 14.3% |
| CDV Net Additions | 587 | 692 | 681 | 618 | 2,577 | 639 | 555 | 483 | 344 | 2,021 | 298 |
| Combined Video, HSI and Voice Customers | 40,472 | 41,284 | 42,244 | 42,976 | 42,976 | 43,940 | 44,580 | 45,294 | 45,584 | 45,584 | 46,133 |
| Combined Video, HSI and Voice Net Additions | 1,163 | 812 | 960 | 732 | 3,667 | 964 | 640 | 714 | 290 | 2,609 | 549 |
| Total Revenue Generating Units (includes Digital Video Customers) ⁶ | 54,142 | 55,778 | 57,241 | 58,502 | 58,502 | 59,961 | 60,921 | 62,051 | 62,588 | 62,588 | 63,426 |
| RGU Net Adds | 1,821 | 1,636 | 1,462 | 1,262 | 6,181 | 1,459 | 960 | 1,131 | 537 | 4,086 | 837 |
| Average Monthly Revenue per Video Customer | \$96.27 | \$100.90 | \$101.70 | \$104.25 | \$101.03 | \$106.70 | \$109.61 | \$110.67 | \$113.80 | \$110.48 | \$115.27 |

Pro Forma Revenue and Pro Forma Expenses





| | | 2008 | | | | | 2009 | | | | |
|--|---------|---------|---------|---------|----------|---------|---------|---------|---------|----------|---------|
| | 10 | 20 | 3Q | 4Q | FY | 10 | 20 | 3Q | 4Q | FY | 10 |
| Revenue | | | | | | | | | | | |
| Video ⁷ | \$4,549 | \$4,655 | \$4,591 | \$4,647 | \$18,442 | \$4,778 | \$4,800 | \$4,767 | \$4,817 | \$19,162 | \$4,929 |
| High-Speed Internet | \$1,569 | \$1,632 | \$1,666 | \$1,703 | \$6,570 | \$1,750 | \$1,792 | \$1,822 | \$1,861 | \$7,225 | \$1,909 |
| Voice | \$356 | \$425 | \$479 | \$533 | \$1,793 | \$587 | \$640 | \$690 | \$732 | \$2,649 | \$777 |
| Advertising | \$324 | \$415 | \$432 | \$437 | \$1,608 | \$346 | \$405 | \$381 | \$416 | \$1,548 | \$262 |
| Other ⁸ | \$208 | \$218 | \$212 | \$222 | \$860 | \$231 | \$236 | \$243 | \$238 | \$948 | \$238 |
| Franchise Fees | \$206 | \$212 | \$213 | \$216 | \$847 | \$224 | \$227 | \$228 | \$232 | \$911 | \$234 |
| Total Cable Segment * | \$7,212 | \$7,557 | \$7,593 | \$7,758 | \$30,120 | \$7,916 | \$8,100 | \$8,131 | \$8,296 | \$32,443 | \$8,349 |
| Advertising | \$125 | \$157 | \$156 | \$139 | \$577 | \$154 | \$170 | \$146 | \$143 | \$613 | \$143 |
| Affiliate | \$148 | \$145 | \$139 | \$165 | \$597 | \$156 | \$155 | \$158 | \$163 | \$632 | \$178 |
| Other ⁹ | \$29 | \$32 | \$35 | \$44 | \$140 | \$53 | \$41 | \$43 | \$44 | \$181 | \$40 |
| Total Programming Segment | \$302 | \$334 | \$330 | \$348 | \$1,314 | \$363 | \$366 | \$347 | \$350 | \$1,426 | \$361 |
| Corporate & Other | \$88 | \$48 | \$51 | \$89 | \$276 | \$110 | \$87 | \$71 | \$119 | \$387 | \$125 |
| Total Consolidated Revenue | \$7,602 | \$7,939 | \$7,974 | \$8,195 | \$31,710 | \$8,389 | \$8,553 | \$8,549 | \$8,765 | \$34,256 | \$8,835 |
| Operating Expense | | | | | | | | | | | |
| Video Programming | \$1,495 | \$1,507 | \$1,455 | \$1,530 | \$5,987 | \$1,619 | \$1,611 | \$1,617 | \$1,632 | \$6,479 | \$1,775 |
| High-Speed Internet | \$142 | \$148 | \$148 | \$148 | \$586 | \$138 | \$136 | \$131 | \$118 | \$523 | \$120 |
| Voice | \$168 | \$158 | \$191 | \$180 | \$697 | \$200 | \$182 | \$179 | \$169 | \$730 | \$169 |
| Technical Labor | \$469 | \$475 | \$512 | \$479 | \$1,935 | \$523 | \$516 | \$559 | \$540 | \$2,138 | \$573 |
| Other (includes Franchise Fees) | \$613 | \$622 | \$639 | \$664 | \$2,538 | \$683 | \$696 | \$696 | \$719 | \$2,794 | \$708 |
| Total Cable Operating Expense ¹⁰ | \$2,887 | \$2,910 | \$2,945 | \$3,001 | \$11,743 | \$3,163 | \$3,141 | \$3,182 | \$3,178 | \$12,664 | \$3,345 |
| Customer Service | \$417 | \$426 | \$445 | \$420 | \$1,708 | \$442 | \$434 | \$443 | \$454 | \$1,773 | \$478 |
| Marketing | \$322 | \$365 | \$387 | \$358 | \$1,432 | \$399 | \$411 | \$426 | \$389 | \$1,625 | \$369 |
| Administrative and Other ¹¹ | \$710 | \$732 | \$766 | \$783 | \$2,991 | \$770 | \$752 | \$829 | \$860 | \$3,211 | \$751 |
| Total Cable SG&A | \$1,449 | \$1,523 | \$1,598 | \$1,561 | \$6,131 | \$1,611 | \$1,597 | \$1,698 | \$1,703 | \$6,609 | \$1,598 |
| Total Cable Segment | \$4,336 | \$4,433 | \$4,543 | \$4,562 | \$17,874 | \$4,774 | \$4,738 | \$4,880 | \$4,881 | \$19,273 | \$4,943 |
| Total Programming Segment | \$237 | \$259 | \$233 | \$299 | \$1,028 | \$250 | \$277 | \$242 | \$295 | \$1,064 | \$249 |
| Corporate and Other | \$184 | \$141 | \$194 | \$180 | \$699 | \$191 | \$187 | \$190 | \$219 | \$787 | \$199 |
| Total Consolidated Operating Expense | \$4,757 | \$4,833 | \$4,970 | \$5,041 | \$19,601 | \$5,215 | \$5,202 | \$5,312 | \$5,395 | \$21,124 | \$5,391 |
| Operating Cash Flow (OCF) ¹² | | | | | | | | | | | |
| Cable | \$2,876 | \$3,124 | \$3,050 | \$3,196 | \$12,246 | \$3,142 | \$3,362 | \$3,251 | \$3,415 | \$13,170 | \$3,406 |
| Programming | \$65 | \$75 | \$97 | \$49 | \$286 | \$113 | \$89 | \$105 | \$55 | \$362 | \$112 |
| Corporate & Other | (\$96) | (\$93) | (\$143) | (\$91) | (\$423) | (\$81) | (\$100) | (\$119) | (\$100) | (\$400) | (\$74) |
| Total Consolidated OCF | \$2,845 | \$3,106 | \$3,004 | \$3,154 | \$12,109 | \$3,174 | \$3,351 | \$3,237 | \$3,370 | \$13,132 | \$3,444 |
| Cable | 39.9% | 41.3% | 40.2% | 41.2% | 40.7% | 39.7% | 41.5% | 40.0% | 41.2% | 40.6% | 40.8% |
| Programming | 21.3% | 22.7% | 29.3% | 14.3% | 21.8% | 31.2% | 24.2% | 30.3% | 15.7% | 25.4% | 30.9% |
| Total Consolidated OCF Margin | 37.4% | 39.1% | 37.7% | 38.5% | 38.2% | 37.8% | 39.2% | 37.9% | 38.5% | 38.3% | 39.0% |
| * Business Services Revenue (included in Cable service revenues) | \$87 | \$95 | \$102 | \$110 | \$394 | \$120 | \$131 | \$145 | \$162 | \$558 | \$176 |

Pro Forma Capital Expenditures and Free Cash Flow





| | | | 2007 | | | 2008 | | | | | 2009 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | 10 | 20 | 3Q | 4Q | FY | 10 | 20 | 3Q | 4Q | FY | 10 |
| Capital Expenditures | | | | | | | | | | | |
| Growth Capital | | | | | | | | | | | |
| Customer Premise Equipment (CPE) | \$751 | \$804 | \$701 | \$660 | \$2,916 | \$819 | \$687 | \$590 | \$775 | \$2,871 | \$704 |
| Scalable Infrastructure | \$109 | \$113 | \$98 | \$91 | \$411 | \$59 | \$55 | \$61 | \$80 | \$255 | \$31 |
| Line Extensions | \$88 | \$100 | \$99 | \$78 | \$365 | \$48 | \$52 | \$54 | \$58 | \$212 | \$27 |
| Support Capital | \$70 | \$110 | \$99 | \$89 | \$368 | \$54 | \$57 | \$65 | \$102 | \$278 | \$45 |
| Upgrades (Capacity Expansion) | \$22 | \$27 | \$28 | \$42 | \$119 | \$21 | \$25 | \$13 | \$8 | \$67 | \$1 |
| Business Services | \$17 | \$21 | \$22 | \$50 | \$110 | \$50 | \$48 | \$61 | \$72 | \$231 | \$53 |
| Total Growth Capital | \$1,057 | \$1,175 | \$1,047 | \$1,010 | \$4,289 | \$1,051 | \$924 | \$844 | \$1,095 | \$3,914 | \$861 |
| Maintenance Capital | | | | | | | | | | | |
| CPE | \$66 | \$77 | \$84 | \$77 | \$304 | \$58 | \$73 | \$76 | \$69 | \$276 | \$62 |
| Scalable Infrastructure | \$175 | \$151 | \$140 | \$172 | \$638 | \$103 | \$115 | \$194 | \$269 | \$681 | \$97 |
| Support Capital | \$63 | \$99 | \$99 | \$69 | \$330 | \$43 | \$58 | \$54 | \$72 | \$227 | \$39 |
| Upgrades | \$109 | \$90 | \$129 | \$138 | \$466 | \$60 | \$58 | \$81 | \$141 | \$340 | \$63 |
| Total Maintenance Capital | \$413 | \$417 | \$452 | \$456 | \$1,738 | \$264 | \$304 | \$405 | \$551 | \$1,524 | \$261 |
| Strategic/Discretionary Capital | \$10 | \$23 | \$29 | \$27 | \$89 | \$40 | \$26 | \$19 | \$22 | \$107 | \$8 |
| Total Cable Segment ¹³ | \$1,480 | \$1,615 | \$1,528 | \$1,493 | \$6,116 | \$1,355 | \$1,254 | \$1,268 | \$1,668 | \$5,545 | \$1,130 |
| Total Programming Segment | \$4 | \$10 | \$8 | \$13 | \$35 | \$4 | \$6 | \$12 | \$22 | \$44 | \$8 |
| Corporate and Other | \$7 | \$8 | \$26 | \$89 | \$130 | \$72 | \$40 | \$26 | \$23 | \$161 | \$22 |
| Total Consolidated Capital Expenditures | \$1,491 | \$1,633 | \$1,562 | \$1,595 | \$6,281 | \$1,431 | \$1,300 | \$1,306 | \$1,713 | \$5,750 | \$1,160 |
| Percent of Total Consolidated Revenue | 19.6% | 20.6% | 19.6% | 19.5% | 19.8% | 17.1% | 15.2% | 15.3% | 19.5% | 16.8% | 13.1% |
| Free Cook Flow 14 | | | | | | | | | | | |
| Free Cash Flow ¹⁴ | | | | | | | | | | | |
| Net Cash Provided by Operating Activities | \$1,965 | \$1,942 | \$1,598 | \$2,684 | \$8,189 | \$2,259 | \$2,669 | \$2,445 | \$2,858 | \$10,231 | \$2,512 |
| Capital Expenditures | (\$1,454) | (\$1,604) | (\$1,526) | (\$1,574) | (\$6,158) | (\$1,431) | (\$1,300) | (\$1,306) | (\$1,713) | (\$5,750) | (\$1,160) |
| Cash Paid for Capitalized Software | (\$88) | (\$86) | (\$60) | (\$77) | (\$311) | (\$99) | (\$88) | (\$100) | (\$123) | (\$410) | (\$105) |
| Cash Paid for Other Intangible Assets | (\$30) | (\$25) | (\$24) | (\$16) | (\$95) | (\$27) | (\$31) | (\$31) | (\$28) | (\$117) | (\$28) |
| Adjustments for Payment of Tax on Nonoperating Items | \$49 | \$141 | \$536 | (\$9) | \$717 | \$0 | \$228 | \$88 | (\$13) | \$303 | \$147 |
| Free Cash Flow (Including 2008 Economic Stimulus Package) | \$442 | \$368 | \$524 | \$1,008 | \$2,342 | \$702 | \$1,478 | \$1,096 | \$981 | \$4,257 | \$1,366 |
| 2008 Economic Stimulus Package * | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | (\$315) | (\$168) | (\$117) | (\$600) | \$0 |
| Free Cash Flow | \$442 | \$368 | \$524 | \$1,008 | \$2,342 | \$702 | \$1,163 | \$928 | \$864 | \$3,657 | \$1,366 |
| Free Cash Flow per Share | \$0.14 | \$0.12 | \$0.17 | \$0.33 | \$0.75 | \$0.23 | \$0.39 | \$0.32 | \$0.30 | \$1.24 | \$0.47 |
| Diluted weighted-average number of common shares | 3,161 | 3,147 | 3,118 | 3,078 | 3,129 | 3,017 | 2,970 | 2,920 | 2,888 | 2,952 | 2,890 |

^{*}Our definition of Free Cash Flow remains unchanged and specifically excludes any impact from the 2008 or 2009 Economic Stimulus packages. These amounts have been excluded from Free Cash Flow to provide an appropriate comparison.



Basis of Presentation:

All 2008 and 2009 financial data are on a historical basis. 2007 data, except Free Cash Flow, is presented on a pro forma basis. Pro forma data is used by management to evaluate performance when certain acquisitions or dispositions occur. Historical data reflects results of acquired businesses only after the acquisition dates while pro forma data enhances comparability of financial information between periods by adjusting the data as if the acquisitions or dispositions occurred at the beginning of the prior year. Our pro forma data is only adjusted for the timing of acquisitions or dispositions and does not include adjustments for costs related to integration activities, cost savings or synergies that have been or may be achieved by the combined businesses. Pro forma financial and customer data includes the results of Comcast SportsNet Bay Area and Comcast SportsNet New England acquired on June 30, 2007, the cable system acquired from Patriot Media Holdings, LLC on August 31, 2007, and the cable systems resulting from the dissolution of the Insight Midwest Partnership on January 1, 2008. The net impact of these transactions was an increase of 765,000 video customers. Pro forma customer data also includes 7,000 video customers acquired through an acquisition on November 21, 2008. The impact of this acquisition on our segment operating results was not material. Please refer to our 2008 earnings releases for a reconciliation of 2007 pro forma financial data.

To be consistent with our current management reporting presentation, certain revenues within the cable segment have been reclassified.

All percentages are calculated on whole numbers.

Notes:

- 1) Homes are considered passed ("homes passed") if we can connect them to our distribution system without further extending the transmission lines. In the case of certain multiple dwelling units ("MDUs"), such as apartment buildings and condominium complexes, homes passed are counted on an adjusted basis. Homes passed are an estimate based on the best available information. Homes passed and "available" homes do not include the number of small and medium sized businesses passed which cannot be reasonably estimated at this time.
- 2) Penetration is calculated by dividing the number of customers by the number of homes passed or available homes, as appropriate. The number of customers includes our small and medium-sized business customers.
- 3) Digital Video Customers include customers receiving digital signals through any means including cable cards and digital transport adapters ("DTAs"). Digital Set-Top Boxes include DTAs.
- 4) Advanced Services Customers subscribe to DVR and/or HDTV services.
- 5) Homes are considered available ("available" homes) if we can connect them to our distribution system without further upgrading the transmission lines and if we offer the service in that area.
- 6) Revenue Generating Units (RGUs) represents the sum of video and digital video, high-speed Internet and net voice customers, excluding additional outlets. Subscriptions to DVR and/or HDTV services do not result in additional RGUs.
- 7) Cable Video Revenue consists of our limited analog, expanded analog service, digital, premium, pay-per-view, equipment services and residential video installation revenue.
- 8) Other Cable Revenue includes regional sports programming networks, commissions from electronic retailing networks, other product offerings and revenue of our digital media center.
- 9) Other Programming Revenue primarily consists of international and Internet revenue.
- 10) Total Cable Operating Expense consists of video programming expense, technical labor costs, high-speed Internet and voice expense and other operating expense.

Video Programming Expense, our largest operating expense, is the fees we pay to programming networks to license the programming we package, offer and distribute to our video customers.

High-speed Internet Expense and Voice Expense include certain direct costs identified by us for providing these services, but do not fully reflect the amounts of operating expenses that would be necessary to provide these services on a stand-alone basis. Other related costs associated with providing these services are generally shared among all our cable services and are not allocated to these captions.

Technical Labor Costs include the internal and external labor to complete service call and installation activities in the home, network operations, fulfillment and provisioning costs.

Other Operating Expense includes franchise fees, pole rentals, plant maintenance and vehicle-related costs, including fuel, as well as expenses related to our regional sports networks.

- 11) Cable Administrative and Other Expense consists of administrative personnel expense, bad debt expense, building and office expense, billing costs, insurance expense, property taxes, and severance costs of approximately \$39 million in 3Q08, \$63 million in 4Q08, and \$126 million for the full year 2008 related to staff reductions and a divisional reorganization.
- 2) See Exhibit 99.2, Explanation of Non-GAAP and Other Financial Measures, to Comcast's Form 8-K (Quarterly Earnings Release), for the definition of Operating Cash Flow and Exhibit 99.1 to Comcast's Forms 8-K (Quarterly Earnings Releases) for reconciliations of Consolidated Operating Cash Flow.
- 13) Management evaluates Cable capital expenditures by categorizing investments into three groups: Growth, Maintenance and Strategic/Discretionary. Growth is directly tied to revenue generation and represents the costs required to secure new customers, revenue units or additional bandwidth. Maintenance includes investments that allow the company to maintain its competitive position and provide a foundation for growth. Strategic/Discretionary includes investments that lay the groundwork for future products and services, such as our investments in interactive advertising, cross-platform product development or switched digital video.

CPE includes costs incurred at the customer residence to secure new customers, revenue units and additional bandwidth (e.g. digital set-top boxes)

Scalable infrastructures includes costs, not CPE or network related, to secure growth of new customers, revenue units and additional bandwidth or service enhancements (e.g. headend equipment).

Line extensions include network costs associated with entering new service areas (e.g. fiber/coaxial cable).

Support capital includes costs associated with the replacement or enhancement of non-network assets due to obsolescence and wear out (e.g. non-network equipment, land, buildings and vehicles).

Upgrades include costs to enhance or replace existing fiber/coaxial cable networks, including network improvements.

Business Services includes fiber/coax extension, electronics, CPE and costs to secure new customers.

14) Free Cash Flow is not presented on a pro forma basis. See Exhibit 99.2, Explanation of Non-GAAP and Other Financial Measures, to Comcast's Form 8-K (Quarterly Earnings Release), for the definition of Free Cash Flow.