Basis of Presentation

On January 1, 2018, Comcast implemented certain reporting changes on a retrospective basis, as summarized below. Financial information included in these trending schedules for 2016 and 2017 has been adjusted to include the following changes:

## Adoption of New Revenue Recognition Standard

Effective January 1, 2018, we adopted the new accounting standard related to revenue recognition. The adoption of the new standard did not have a material impact to our consolidated financial position or results of operations. A summary of the changes implemented in 2018 in connection with the new standard are presented below.

Changes to Presentation of Revenue and Related Costs

- Bundle Allocations: Revenue from our residential video services in our Cable Communications segment decreased with corresponding increases to high-speed Internet and voice revenue due to a change in the allocation of revenue among our cable services included in a bundle that are purchased at a discount.
- Reclass Franchise and Regulatory Fees: Revenue from franchise and other regulatory fees, which was previously presented in other revenue, is now presented with the corresponding cable services in our Cable Communications segment. This resulted primarily in increases to video, voice and business services revenue.
- Reclass Late Fees: Residential customer late fees in our Cable Communications segment are now presented in other revenue. These fees were previously presented as a reduction to other operating costs and expenses.
- Reclass Certain Cable Communications Costs: Certain costs, including costs related to the fulfilment of contracts with customers, in our Cable Communications segment are now presented as other assets and the related costs are recognized over time in operating costs and expenses. These amounts were previously presented as intangible assets, and the expenses were previously presented in amortization expense. The payments related to these assets are now presented in net cash provided by operating activities rather than in cash paid for intangible assets in our consolidated statement of cash flows.

Changes to the Timing of Recognition of Revenue and Related Costs

- Installation revenue and commission expenses in our Cable Communications segment are now recognized as revenue and costs, respectively, over a period of time. These amounts were previously recognized immediately.
- Content licensing revenue associated with renewals or extensions of existing program licensing agreements in our Cable Networks, Broadcast Television and Filmed Entertainment segments are now recognized as revenue when the licensed content becomes available under the renewal or extension. These renewals or extensions were previously recognized as revenue when the agreement was executed.


## Revised Definition of Free Cash Flow

Beginning in the first quarter 2018, we have implemented changes that simplify our definition of Free Cash Flow to the following: Net Cash Provided by Operating Activities (as stated in our Consolidated Statement of Cash Flows) reduced by capital expenditures and cash paid for intangible assets. From time to time, we may exclude from Free Cash Flow the impact of certain cash receipts or payments (such as significant legal settlements) that affect period-to-period comparability. Consistent with our previous definition, cash payments for acquisitions and construction of real estate properties are presented separately in our Consolidated Statement of Cash Flows and are therefore excluded from capital expenditures for Free Cash Flow. Following this change, our new definition of Free Cash Flow no longer adjusts for, among other things, the effects of economic stimulus packages, distributions to noncontrolling interests and dividends for redeemable preferred stock and certain nonoperating items.

## Other

To be consistent with our current management reporting presentation, certain 2016 and 2017 operating results were reclassified within the Cable Communications segment, mainly the presentation of certain revenue from our advanced advertising businesses in the advertising revenue line. These revenues were previously included in other revenue.

Consolidated Revenue ${ }^{1}$
(As Revised March 19, 2018)
(\$ in millions; unaudited)
COMCAST

|  | 2016 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY |
| Video ${ }^{2}$ | \$5,515 | \$5,562 | \$5,543 | \$5,584 | \$22,204 | \$5,706 | \$5,740 | \$5,760 | \$5,668 | \$22,874 |
| High-Speed Internet | \$3,504 | \$3,578 | \$3,623 | \$3,716 | \$14,421 | \$3,842 | \$3,898 | \$3,942 | \$3,999 | \$15,681 |
| Voice | \$1,034 | \$1,042 | \$1,040 | \$1,043 | \$4,159 | \$1,034 | \$1,034 | \$1,013 | \$1,009 | \$4,090 |
| Business Services | \$1,357 | \$1,406 | \$1,447 | \$1,495 | \$5,705 | \$1,543 | \$1,585 | \$1,629 | \$1,680 | \$6,437 |
| Advertising ${ }^{3}$ | \$576 | \$623 | \$664 | \$763 | \$2,626 | \$554 | \$626 | \$594 | \$676 | \$2,450 |
| Other ${ }^{4}$ | \$359 | \$360 | \$366 | \$377 | \$1,462 | \$371 | \$374 | \$401 | \$392 | \$1,538 |
| Total Cable Communications | \$12,345 | \$12,571 | \$12,683 | \$12,978 | \$50,577 | \$13,050 | \$13,257 | \$13,339 | \$13,424 | \$53,070 |
| Advertising | \$851 | \$914 | \$943 | \$858 | \$3,566 | \$826 | \$906 | \$787 | \$878 | \$3,397 |
| Distribution | \$1,438 | \$1,434 | \$1,772 | \$1,434 | \$6,078 | \$1,562 | \$1,550 | \$1,533 | \$1,531 | \$6,176 |
| Content Licensing and Other | \$164 | \$217 | \$226 | \$209 | \$816 | \$252 | \$240 | \$283 | \$282 | \$1,057 |
| Total Cable Networks | \$2,453 | \$2,565 | \$2,941 | \$2,501 | \$10,460 | \$2,640 | \$2,696 | \$2,603 | \$2,691 | \$10,630 |
| Advertising | \$1,275 | \$1,285 | \$2,281 | \$1,993 | \$6,834 | \$1,279 | \$1,270 | \$1,241 | \$1,864 | \$5,654 |
| Content Licensing | \$473 | \$468 | \$364 | \$532 | \$1,837 | \$503 | \$523 | \$432 | \$656 | \$2,114 |
| Distribution and Other | \$319 | \$330 | \$442 | \$323 | \$1,414 | \$426 | \$448 | \$452 | \$469 | \$1,795 |
| Total Broadcast Television | \$2,067 | \$2,083 | \$3,087 | \$2,848 | \$10,085 | \$2,208 | \$2,241 | \$2,125 | \$2,989 | \$9,563 |
| Theatrical | \$236 | \$297 | \$700 | \$327 | \$1,560 | \$651 | \$837 | \$515 | \$189 | \$2,192 |
| Content Licensing | \$641 | \$587 | \$583 | \$707 | \$2,518 | \$734 | \$684 | \$662 | \$876 | \$2,956 |
| Home Entertainment | \$258 | \$228 | \$251 | \$445 | \$1,182 | \$286 | \$334 | \$299 | \$368 | \$1,287 |
| Other | \$218 | \$209 | \$226 | \$316 | \$969 | \$296 | \$287 | \$277 | \$300 | \$1,160 |
| Total Filmed Entertainment | \$1,353 | \$1,321 | \$1,760 | \$1,795 | \$6,229 | \$1,967 | \$2,142 | \$1,753 | \$1,733 | \$7,595 |
| Theme Parks | \$1,026 | \$1,136 | \$1,440 | \$1,344 | \$4,946 | \$1,118 | \$1,314 | \$1,550 | \$1,461 | \$5,443 |
| Headquarters, Other and Eliminations | (\$86) | (\$76) | (\$84) | (\$76) | (\$322) | (\$80) | (\$75) | (\$55) | (\$71) | (\$281) |
| Total NBCUniversal | \$6,813 | \$7,029 | \$9,144 | \$8,412 | \$31,398 | \$7,853 | \$8,318 | \$7,976 | \$8,803 | \$32,950 |
| Corporate, Other and Eliminations | (\$274) | (\$279) | (\$417) | (\$269) | (\$1,239) | (\$316) | (\$289) | (\$234) | (\$152) | (\$991) |
| Total Consolidated Revenue | \$18,884 | \$19,321 | \$21,410 | \$21,121 | \$80,736 | \$20,587 | \$21,286 | \$21,081 | \$22,075 | \$85,029 |

Consolidated Operating Costs and Expenses and Adjusted EBITDA ${ }^{1}$

|  | 2016 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY |
| Operating Costs and Expenses ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |
| Programming | \$2,891 | \$2,863 | \$2,905 | \$2,917 | \$11,576 | \$3,228 | \$3,206 | \$3,264 | \$3,209 | \$12,907 |
| Advertising, Marketing and Promotion | \$877 | \$900 | \$971 | \$926 | \$3,674 | \$895 | \$932 | \$952 | \$932 | \$3,711 |
| Technical and Product Support ${ }^{6}$ | \$1,495 | \$1,524 | \$1,573 | \$1,615 | \$6,207 | \$1,530 | \$1,549 | \$1,602 | \$1,612 | \$6,293 |
| Customer Service | \$628 | \$613 | \$628 | \$612 | \$2,481 | \$619 | \$605 | \$626 | \$598 | \$2,448 |
| Franchise and Other Regulatory Fees | \$382 | \$386 | \$389 | \$393 | \$1,550 | \$399 | \$399 | \$398 | \$393 | \$1,589 |
| Other ${ }^{7}$ | \$1,205 | \$1,256 | \$1,266 | \$1,348 | \$5,075 | \$1,205 | \$1,273 | \$1,281 | \$1,295 | \$5,054 |
| Total Cable Communications | \$7,478 | \$7,542 | \$7,732 | \$7,811 | \$30,563 | \$7,876 | \$7,964 | \$8,123 | \$8,039 | \$32,002 |
| Programming and Production | \$1,058 | \$1,194 | \$1,572 | \$1,108 | \$4,932 | \$1,083 | \$1,197 | \$1,219 | \$1,171 | \$4,670 |
| Other Operating and Administrative | \$308 | \$312 | \$344 | \$345 | \$1,309 | \$321 | \$325 | \$343 | \$365 | \$1,354 |
| Advertising, Marketing and Promotion | \$132 | \$115 | \$133 | \$133 | \$513 | \$121 | \$119 | \$135 | \$156 | \$531 |
| Total Cable Networks | \$1,498 | \$1,621 | \$2,049 | \$1,586 | \$6,754 | \$1,525 | \$1,641 | \$1,697 | \$1,692 | \$6,555 |
| Programming and Production | \$1,353 | \$1,279 | \$2,205 | \$2,112 | \$6,949 | \$1,432 | \$1,352 | \$1,340 | \$2,316 | \$6,440 |
| Other Operating and Administrative | \$318 | \$335 | \$370 | \$358 | \$1,381 | \$336 | \$349 | \$336 | \$370 | \$1,391 |
| Advertising, Marketing and Promotion | \$119 | \$95 | \$133 | \$115 | \$462 | \$118 | \$124 | \$133 | \$106 | \$481 |
| Total Broadcast Television | \$1,790 | \$1,709 | \$2,708 | \$2,585 | \$8,792 | \$1,886 | \$1,825 | \$1,809 | \$2,792 | \$8,312 |
| Programming and Production | \$603 | \$613 | \$782 | \$883 | \$2,881 | \$863 | \$1,076 | \$773 | \$788 | \$3,500 |
| Other Operating and Administrative | \$207 | \$220 | \$309 | \$350 | \$1,086 | \$325 | \$329 | \$282 | \$324 | \$1,260 |
| Advertising, Marketing and Promotion | \$385 | \$440 | \$325 | \$450 | \$1,600 | \$408 | \$450 | \$315 | \$386 | \$1,559 |
| Total Filmed Entertainment | \$1,195 | \$1,273 | \$1,416 | \$1,683 | \$5,567 | \$1,596 | \$1,855 | \$1,370 | \$1,498 | \$6,319 |
| Theme Parks | \$651 | \$667 | \$734 | \$704 | \$2,756 | \$721 | \$763 | \$775 | \$800 | \$3,059 |
| Headquarters, Other and Eliminations | \$73 | \$99 | \$100 | \$94 | \$366 | \$106 | \$160 | \$68 | \$130 | \$464 |
| Total NBCUniversal | \$5,207 | \$5,369 | \$7,007 | \$6,652 | \$24,235 | \$5,834 | \$6,244 | \$5,719 | \$6,912 | \$24,709 |
| Corporate, Other and Eliminations ${ }^{5}$ | (\$130) | \$3 | (\$120) | (\$72) | (\$319) | (\$133) | \$3 | \$106 | \$386 | \$362 |
| Total Consolidated Operating Costs and Expenses | \$12,555 | \$12,914 | \$14,619 | \$14,391 | \$54,479 | \$13,577 | \$14,211 | \$13,948 | \$15,337 | \$57,073 |
| Adjusted EBITDA ${ }^{8}$ |  |  |  |  |  |  |  |  |  |  |
| Total Cable Communications | \$4,867 | \$5,029 | \$4,951 | \$5,167 | \$20,014 | \$5,174 | \$5,293 | \$5,216 | \$5,385 | \$21,068 |
| Cable Networks | \$955 | \$944 | \$892 | \$915 | \$3,706 | \$1,115 | \$1,055 | \$906 | \$999 | \$4,075 |
| Broadcast Television | \$277 | \$374 | \$379 | \$263 | \$1,293 | \$322 | \$416 | \$316 | \$197 | \$1,251 |
| Filmed Entertainment | \$158 | \$48 | \$344 | \$112 | \$662 | \$371 | \$287 | \$383 | \$235 | \$1,276 |
| Theme Parks | \$375 | \$469 | \$706 | \$640 | \$2,190 | \$397 | \$551 | \$775 | \$661 | \$2,384 |
| Headquarters, Other and Eliminations | (\$159) | (\$175) | (\$184) | (\$170) | (\$688) | (\$186) | (\$235) | (\$123) | (\$201) | (\$745) |
| Total NBCUniversal | \$1,606 | \$1,660 | \$2,137 | \$1,760 | \$7,163 | \$2,019 | \$2,074 | \$2,257 | \$1,891 | \$8,241 |
| Corporate, Other and Eliminations | (\$144) | (\$282) | (\$297) | (\$197) | (\$920) | (\$183) | (\$292) | (\$340) | (\$538) | (\$1,353) |
| Total Consolidated Adjusted EBITDA | \$6,329 | \$6,407 | \$6,791 | \$6,730 | \$26,257 | \$7,010 | \$7,075 | \$7,133 | \$6,738 | \$27,956 |

Consolidated Depreciation and Amortization Expense and Other and Operating Income ${ }^{1}$ (As Revised March 19, 2018)

|  | 2016 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY |
| Depreciation and Amortization Expense and Other ${ }^{9}$ |  |  |  |  |  |  |  |  |  |  |
| Total Cable Communications | \$1,811 | \$1,871 | \$1,896 | \$1,960 | \$7,538 | \$1,946 | \$1,967 | \$2,015 | \$2,078 | \$8,006 |
| Cable Networks | \$190 | \$187 | \$184 | \$185 | \$746 | \$214 | \$181 | \$179 | \$181 | \$755 |
| Broadcast Television ${ }^{9}$ | \$32 | \$29 | \$28 | \$36 | \$125 | \$32 | \$31 | (\$304) | \$38 | (\$203) |
| Filmed Entertainment | \$7 | \$13 | \$13 | \$14 | \$47 | \$22 | \$25 | \$32 | \$30 | \$109 |
| Theme Parks | \$98 | \$145 | \$130 | \$139 | \$512 | \$142 | \$186 | \$166 | \$154 | \$648 |
| Headquarters, Other and Eliminations | \$87 | \$91 | \$91 | \$106 | \$375 | \$98 | \$97 | \$97 | \$103 | \$395 |
| Total NBCUniversal | \$414 | \$465 | \$446 | \$480 | \$1,805 | \$508 | \$520 | \$170 | \$506 | \$1,704 |
| Corporate, Other and Eliminations ${ }^{9}$ | \$21 | \$20 | \$21 | \$21 | \$83 | \$14 | \$20 | \$169 | \$25 | \$228 |
| Total Consolidated Depreciation and Amortization Expense and Other | \$2,246 | \$2,356 | \$2,363 | \$2,461 | \$9,426 | \$2,468 | \$2,507 | \$2,354 | \$2,609 | \$9,938 |
| Operating Income |  |  |  |  |  |  |  |  |  |  |
| Total Cable Communications | \$3,056 | \$3,158 | \$3,055 | \$3,207 | \$12,476 | \$3,228 | \$3,326 | \$3,201 | \$3,307 | \$13,062 |
| Cable Networks | \$765 | \$757 | \$708 | \$730 | \$2,960 | \$901 | \$874 | \$727 | \$818 | \$3,320 |
| Broadcast Television | \$245 | \$345 | \$351 | \$227 | \$1,168 | \$290 | \$385 | \$620 | \$159 | \$1,454 |
| Filmed Entertainment | \$151 | \$35 | \$331 | \$98 | \$615 | \$349 | \$262 | \$351 | \$205 | \$1,167 |
| Theme Parks | \$277 | \$324 | \$576 | \$501 | \$1,678 | \$255 | \$365 | \$609 | \$507 | \$1,736 |
| Headquarters, Other and Eliminations | (\$246) | (\$266) | (\$275) | (\$276) | (\$1,063) | (\$284) | (\$332) | (\$220) | (\$304) | $(\$ 1,140)$ |
| Total NBCUniversal | \$1,192 | \$1,195 | \$1,691 | \$1,280 | \$5,358 | \$1,511 | \$1,554 | \$2,087 | \$1,385 | \$6,537 |
| Corporate, Other and Eliminations | (\$165) | (\$302) | (\$318) | (\$218) | (\$1,003) | (\$197) | (\$312) | (\$509) | (\$563) | (\$1,581) |
| Total Consolidated Operating Income | \$4,083 | \$4,051 | \$4,428 | \$4,269 | \$16,831 | \$4,542 | \$4,568 | \$4,779 | \$4,129 | \$18,018 |


|  | 2016 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY |
| Homes and Businesses Passed ${ }^{10}$ | 55,910 | 56,062 | 56,235 | 56,434 | 56,434 | 56,557 | 56,839 | 57,013 | 57,225 | 57,225 |
| Video |  |  |  |  |  |  |  |  |  |  |
| Video Residential Customers ${ }^{11}$ | 21,422 | 21,401 | 21,420 | 21,488 | 21,488 | 21,520 | 21,475 | 21,341 | 21,303 | 21,303 |
| Video Business Services Customers | 978 | 994 | 1,007 | 1,019 | 1,019 | 1,030 | 1,040 | 1,049 | 1,054 | 1,054 |
| Total Video Customers | 22,400 | 22,396 | 22,428 | 22,508 | 22,508 | 22,549 | 22,516 | 22,390 | 22,357 | 22,357 |
| Total Video Penetration of Homes and Businesses Passed ${ }^{12}$ | 40.1\% | 39.9\% | 39.9\% | 39.9\% | 39.9\% | 39.9\% | 39.6\% | 39.3\% | 39.1\% | 39.1\% |
| Video Residential Net Additions (Losses) | 37 | (21) | 19 | 68 | 103 | 32 | (45) | (134) | (38) | (186) |
| Video Business Services Net Additions (Losses) | 16 | 17 | 13 | 12 | 57 | 10 | 11 | 9 | 5 | 35 |
| Total Video Net Additions (Losses) | 53 | (4) | 32 | 80 | 161 | 42 | (34) | (125) | (33) | (151) |
| Total Advanced Services Customers ${ }^{13}$ | 14,158 | 14,356 | 14,500 | 14,761 | 14,761 | 14,918 | 14,994 | 14,979 | 15,029 | 15,029 |
| Advanced Services Penetration of Total Video Customers | 63.2\% | 64.1\% | 64.7\% | 65.6\% | 65.6\% | 66.2\% | 66.6\% | 66.9\% | 67.2\% | 67.2\% |
| High-Speed Internet (HSI) |  |  |  |  |  |  |  |  |  |  |
| HSI Residential Customers ${ }^{11}$ | 22,013 | 22,189 | 22,477 | 22,827 | 22,827 | 23,224 | 23,364 | 23,546 | 23,863 | 23,863 |
| HSI Business Services Customers | 1,754 | 1,797 | 1,839 | 1,874 | 1,874 | 1,907 | 1,942 | 1,974 | 2,006 | 2,006 |
| Total HSI Customers | 23,767 | 23,987 | 24,316 | 24,701 | 24,701 | 25,131 | 25,306 | 25,519 | 25,869 | 25,869 |
| Total HSI Penetration of Homes and Businesses Passed ${ }^{12}$ | 42.5\% | 42.8\% | 43.2\% | 43.8\% | 43.8\% | 44.4\% | 44.5\% | 44.8\% | 45.2\% | 45.2\% |
| HSI Residential Net Additions (Losses) | 403 | 176 | 288 | 350 | 1,218 | 397 | 140 | 182 | 318 | 1,036 |
| HSI Business Services Net Additions (Losses) | 35 | 43 | 41 | 36 | 155 | 32 | 35 | 32 | 32 | 132 |
| Total HSI Net Additions (Losses) | 438 | 220 | 330 | 385 | 1,373 | 429 | 175 | 214 | 350 | 1,168 |
| Voice |  |  |  |  |  |  |  |  |  |  |
| Voice Residential Customers | 10,516 | 10,551 | 10,527 | 10,546 | 10,546 | 10,520 | 10,470 | 10,351 | 10,316 | 10,316 |
| Voice Business Services Customers | 1,061 | 1,090 | 1,116 | 1,140 | 1,140 | 1,162 | 1,189 | 1,214 | 1,236 | 1,236 |
| Total Voice Customers | 11,577 | 11,641 | 11,643 | 11,687 | 11,687 | 11,681 | 11,659 | 11,565 | 11,552 | 11,552 |
| Total Voice Penetration of Homes and Businesses Passed ${ }^{12}$ | 20.7\% | 20.8\% | 20.7\% | 20.7\% | 20.7\% | 20.7\% | 20.5\% | 20.3\% | 20.2\% | 20.2\% |
| Voice Residential Net Additions (Losses) | 80 | 35 | (24) | 20 | 110 | (27) | (50) | (119) | (35) | (231) |
| Voice Business Services Net Additions (Losses) | 22 | 29 | 26 | 24 | 101 | 22 | 27 | 25 | 22 | 96 |
| Total Voice Net Additions (Losses) | 102 | 64 | 2 | 44 | 211 | (5) | (22) | (94) | (13) | (135) |
| Security and Automation |  |  |  |  |  |  |  |  |  |  |
| Security and Automation Customers | 668 | 737 | 815 | 891 | 891 | 957 | 1,028 | 1,079 | 1,131 | 1,131 |
| Security and Automation Penetration of Homes and Businesses Passed ${ }^{12}$ | 1.2\% | 1.3\% | 1.4\% | 1.6\% | 1.6\% | 1.7\% | 1.8\% | 1.9\% | 2.0\% | 2.0\% |
| Security and Automation Net Additions (Losses) | 56 | 70 | 78 | 76 | 279 | 66 | 71 | 51 | 52 | 239 |
| Customer Relationships ${ }^{14}$ |  |  |  |  |  |  |  |  |  |  |
| Residential Customer Relationships | 26,065 | 26,138 | 26,312 | 26,533 | 26,533 | 26,797 | 26,874 | 26,957 | 27,168 | 27,168 |
| Business Services Customer Relationships | 1,921 | 1,964 | 2,006 | 2,044 | 2,044 | 2,078 | 2,115 | 2,146 | 2,179 | 2,179 |
| Customer Relationships | 27,986 | 28,101 | 28,318 | 28,577 | 28,577 | 28,875 | 28,989 | 29,104 | 29,347 | 29,347 |
| Customer Relationships Net Additions (Losses) | 271 | 116 | 217 | 259 | 862 | 297 | 114 | 115 | 243 | 770 |
| Average Monthly Total Revenue per Customer Relationship ${ }^{1}$ | \$147.76 | \$149.41 | \$149.86 | \$152.07 | \$149.75 | \$151.43 | \$152.74 | \$153.08 | \$153.11 | \$152.70 |
| Residential Customer Relationships Mix and Penetration ${ }^{15}$ |  |  |  |  |  |  |  |  |  |  |
| Single Product Customers | 7,681 | 7,671 | 7,722 | 7,756 | 7,756 | 7,861 | 7,931 | 8,055 | 8,196 | 8,196 |
| Double Product Customers | 8,572 | 8,585 | 8,682 | 8,797 | 8,797 | 8,938 | 8,945 | 8,983 | 9,056 | 9,056 |
| Triple and Quad Product Customers | 9,812 | 9,882 | 9,908 | 9,980 | 9,980 | 9,998 | 9,998 | 9,919 | 9,916 | 9,916 |
| Single Product Penetration | 29.5\% | 29.3\% | 29.3\% | 29.2\% | 29.2\% | 29.3\% | 29.5\% | 29.9\% | 30.2\% | 30.2\% |
| Double Product Penetration | 32.9\% | 32.8\% | 33.0\% | 33.2\% | 33.2\% | 33.4\% | 33.3\% | 33.3\% | 33.3\% | 33.3\% |
| Triple and Quad Product Penetration | 37.6\% | 37.8\% | 37.7\% | 37.6\% | 37.6\% | 37.3\% | 37.2\% | 36.8\% | 36.5\% | 36.5\% |


|  | 2016 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY |
| Customer Premise Equipment (CPE) ${ }^{16}$ | \$868 | \$927 | \$1,039 | \$831 | \$3,665 | \$956 | \$842 | \$847 | \$692 | \$3,337 |
| Scalable Infrastructure ${ }^{17}$ | \$351 | \$464 | \$488 | \$524 | \$1,827 | \$437 | \$591 | \$644 | \$697 | \$2,369 |
| Line Extensions ${ }^{18}$ | \$230 | \$296 | \$329 | \$353 | \$1,208 | \$282 | \$340 | \$361 | \$384 | \$1,367 |
| Support Capital ${ }^{19}$ | \$127 | \$194 | \$188 | \$387 | \$896 | \$106 | \$183 | \$209 | \$381 | \$879 |
| Total Cable Communications Capital Expenditures ${ }^{20}$ | \$1,576 | \$1,881 | \$2,044 | \$2,095 | \$7,596 | \$1,781 | \$1,956 | \$2,061 | \$2,154 | \$7,952 |
| Percent of Total Cable Communications Revenue ${ }^{1}$ | 12.8\% | 15.0\% | 16.1\% | 16.1\% | 15.0\% | 13.6\% | 14.8\% | 15.4\% | 16.0\% | 15.0\% |
| Total NBCUniversal Capital Expenditures | \$295 | \$360 | \$336 | \$461 | \$1,452 | \$285 | \$338 | \$354 | \$525 | \$1,502 |
| Corporate, Other and Eliminations Capital Expenditures | \$14 | \$30 | \$26 | \$17 | \$87 | \$12 | \$33 | \$19 | \$32 | \$96 |
| Total Consolidated Capital Expenditures | \$1,885 | \$2,271 | \$2,406 | \$2,573 | \$9,135 | \$2,078 | \$2,327 | \$2,434 | \$2,711 | \$9,550 |

Consolidated Free Cash Flow and Return of Capital to Shareholders
(As Revised March 19, 2018)
(\$ and shares in millions, except per share data; unaudited)

|  | 2016 |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY |
| Free Cash Flow ${ }^{21}$ |  |  |  |  |  |  |  |  |  |  |
| Adjusted EBITDA ${ }^{1}$ | \$6,329 | \$6,407 | \$6,791 | \$6,730 | \$26,257 | \$7,010 | \$7,075 | \$7,133 | \$6,738 | \$27,956 |
| Capital Expenditures | $(\$ 1,885)$ | $(\$ 2,271)$ | $(\$ 2,406)$ | $(\$ 2,573)$ | $(\$ 9,135)$ | $(\$ 2,078)$ | $(\$ 2,327)$ | $(\$ 2,434)$ | $(\$ 2,711)$ | $(\$ 9,550)$ |
| Cash Paid for Capitalized Software and Other Intangible Assets ${ }^{1}$ | (\$346) | (\$328) | (\$389) | (\$489) | $(\$ 1,552)$ | (\$385) | (\$386) | (\$365) | (\$469) | $(\$ 1,605)$ |
| Cash Interest Expense | (\$723) | (\$512) | (\$808) | (\$522) | $(\$ 2,565)$ | (\$895) | (\$477) | (\$905) | (\$543) | $(\$ 2,820)$ |
| Cash Taxes | (\$190) | $(\$ 1,495)$ | $(\$ 1,031)$ | (\$977) | $(\$ 3,693)$ | (\$132) | $(\$ 2,077)$ | $(\$ 1,206)$ | (\$642) | $(\$ 4,057)$ |
| Changes in Operating Assets and Liabilities ${ }^{1}$ | (\$252) | (\$283) | $(\$ 1,010)$ | \$141 | $(\$ 1,404)$ | (\$589) | \$327 | \$83 | (\$367) | (\$546) |
| Noncash Share-Based Compensation | \$153 | \$178 | \$164 | \$145 | \$640 | \$173 | \$218 | \$203 | \$157 | \$751 |
| Other ${ }^{22}$ | \$50 | \$69 | \$52 | \$285 | \$456 | \$58 | \$58 | (\$200) | \$61 | (\$23) |
| Adjustments ${ }^{23}$ | \$0 | \$0 | \$146 | \$0 | \$146 | \$0 | \$0 | \$0 | (\$325) | (\$325) |
| Total Consolidated Free Cash Flow | \$3,136 | \$1,765 | \$1,509 | \$2,740 | \$9,150 | \$3,162 | \$2,411 | \$2,309 | \$1,899 | \$9,781 |
| Return of Capital to Shareholders |  |  |  |  |  |  |  |  |  |  |
| Dividends | \$611 | \$670 | \$663 | \$658 | \$2,601 | \$657 | \$747 | \$743 | \$736 | \$2,883 |
| Share Repurchases | \$1,249 | \$1,136 | \$1,377 | \$1,238 | \$5,000 | \$750 | \$1,381 | \$1,684 | \$1,185 | \$5,000 |
| Total Return of Capital to Shareholders | \$1,860 | \$1,806 | \$2,040 | \$1,896 | \$7,601 | \$1,407 | \$2,128 | \$2,427 | \$1,921 | \$7,883 |
| Diluted Weighted-Average Number of Common Shares ${ }^{24}$ |  |  |  |  |  |  |  |  |  |  |
| Diluted Weighted-Average Number of Common Shares | 4,925 | 4,891 | 4,861 | 4,820 | 4,875 | 4,832 | 4,809 | 4,777 | 4,729 | 4,786 |

1) Effective January 1,2018 , we adopted the new accounting standard related to revenue recognition. In connection with the adoption, we implemented changes in classification for our Cable Communications segment's Video, High-Speed Internet, Voice, Business Services and Other revenues and costs and expenses. In addition, the new guidance impacted the timing of recognition for Cable Communications installation revenue and commissions expense, and Cable Networks, Broadcast Television and Filmed Entertainment content licensing renewals and extensions. These changes affected Operating Income and Adjusted EBITDA for Comcast Consolidated and the Cable Communications, Cable Networks, Broadcast Television and Filmed Entertainment segments. The adoption did not impact Consolidated Free Cash Flow, however Cash Paid for Capitalized Software and Other Intangible Assets, and Changes in Operating Assets and Liabilities were affected. We adopted the guidance using the full retrospective method and all periods presented have been adjusted. See Basis of Presentation for further details.
2) Cable Communications Video Revenue consists of our residential digital, premium, pay-per-view, equipment services, video installation and franchise fee revenue.
3) Cable Communications Advertising Revenue includes revenue from the sale of advertising and from our advanced advertising businesses.
4) Cable Communications Other Revenue includes revenues from our security and automation business and our digital media center, commissions from electronic retailing networks, and fees for other services.
5) Operating costs and expenses represent total costs and expenses excluding depreciation and amortization expense and other operating gains. Corporate, Other and Eliminations excludes a charge of $\$ 250$ million related to a legal settlement in the third quarter 2017 as this amount is excluded from Adjusted EBITDA.
6) Technical and Product Support includes the labor costs to complete service calls, installations and related support, as well as network engineering and maintenance.
7) Other includes administrative personnel costs and other business support costs including building and office expenses, taxes, billing costs and bad debt.
8) We define Adjusted EBITDA as net income attributable to Comcast Corporation before net (income) loss attributable to noncontrolling interests and redeemable subsidiary preferred stock, income tax benefit (expense), other income (expense) items, net, depreciation and amortization expense, and other operating gains, and excluding impairment charges related to fixed and intangible assets and gains or losses on the sale of long-lived assets, if any. From time to time we may exclude from Adjusted EBITDA the impact of certain events, gains, losses or other charges (such as significant legal settlements) that affect the period-to-period comparability of our operating performance.
9) Other represents other operating gains in our consolidated statement of income and a charge related to a legal settlement. In the third quarter 2017, other operating gains included a pretax gain of $\$ 337$ million related to NBCUniversal's relinquishment of spectrum rights in our Broadcast Television segment and a pretax gain of $\$ 105$ million related to the sale of a business in Corporate and Other. A pretax charge of $\$ 250$ million related to a legal settlement is included in Corporate and Other as it is excluded from Adjusted EBITDA for the third quarter 2017.
10) Homes and businesses are considered passed if we can connect them to our distribution system without further extending the transmission lines. Homes and businesses passed is an estimate based on the best available information.
11) Residential video and high-speed Internet customers as of fourth quarter 2017 included prepaid customers totaling 3,000 and 60,000 , respectively.
12) Penetration is calculated by dividing the number of customers by the number of homes and businesses passed.
13) Advanced Services Customers subscribe to DVR and/or HDTV services.
14) Beginning in first quarter 2017, Customer Relationships represent the number of residential and business customers that subscribe to at least one of our four primary services of video, high-speed Internet, voice, and security and automation. All periods presented have been adjusted for the inclusion of our Security and Automation customers.
15) Single Product Customers, Double Product Customers, and Triple and Quad Product Customers represent residential customers that subscribe to one, two, or three and four of our primary services, respectively. Customer Relationship Penetrations represent the number of residential Single Product Customers, Double Product Customers, and Triple and Quad Product Customers divided by the total number of Residential Customer Relationships.
16) Customer premise equipment (CPE): Costs to purchase and install new equipment in order for residential and business customers to receive our services. CPE includes the costs of acquiring and installing our video set-top boxes, Internet, voice, and security and automation equipment, as well as the cost of connecting a customer to the closest point of the network. Costs associated with all subsequent disconnects and reconnects are expensed as incurred
17) Scalable infrastructure: Costs, other than CPE or line extensions, to support the growth of customer relationships and customers receiving additional services, secure additional bandwidth and provide service enhancements, including equipment for headends. Costs associated with plant replacements and relocation (upgrades/rebuilds) are also included in this category.
18) Line extensions: Costs associated with entering new service areas. These costs include fiber and coaxial extensions.
19) Support capital: All other non-network and non-CPE related costs required for day-to-day operations, including land, buildings, vehicles, office equipment, tools and test equipment.
20) Total Cable Communications capital expenditures include residential and business services. Business services capital expenditures include direct costs to secure new business services customers, such as fiber and coaxial extensions, electronics, CPE and network investments.

Business Services Capital Expenditures

| 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1Q | 2Q | 3Q | 4 Q | FY |
| $\$ 245$ | $\$ 300$ | $\$ 329$ | $\$ 324$ | $\$ 1,198$ |


| 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1Q | 2Q | $3 Q$ | 4 Q | FY |
| $\$ 268$ | $\$ 330$ | $\$ 353$ | $\$ 375$ | $\$ 1,326$ |
|  |  |  |  |  |

21) Beginning in the first quarter of 2018, we revised our definition of Free Cash Flow. The prior period amounts have been adjusted to reflect this change. See Basis of Presentation for further details,
22) Other includes certain proceeds from investments, such as interest and dividends as well as other nonoperating items. Other also includes a decrease of $\$ 250$ million in the third quarter 2017 related to a legal settlement as this is not included in Adjusted EBITDA.
23) Net Cash Provided by Operating Activities for 2016 includes a $\$ 146$ million payment for the settlement of a tax receivable agreement immediately after the DreamWorks acquisition. Net Cash Provided by Operating Activities for 2017 includes a $\$ 250$ million payment in the fourth quarter related to a legal settlement and a $\$ 575$ million tax benefit related to the debt exchange. For Free Cash Flow purposes, we consider these settlement payments and the tax benefit to be nonrecurring in nature and therefore we excluded the amounts from Free Cash Flow.
24) Comcast announced that its Board of Directors declared a two-for-one stock split in the form of a $100 \%$ dividend payable on February 17, 2017 to shareholders of record as of the close of business on February 8 , 2017. All share amounts are presented on a post-split basis.
