

# **Comcast Reports First Quarter 2009 Results**

- Consolidated Revenue Increased 5%
- Consolidated Operating Cash Flow Increased 8%
- Consolidated Operating Income Increased 16%
- EPS of \$0.27 Increased 13%;
- Adjusted EPS Increased 42%
- Free Cash Flow Increased 95% to \$1.4 Billion

PHILADELPHIA - (BUSINESS WIRE) - Apr. 30, 2009

Comcast Corporation (NASDAQ:CMCSA, CMCSK) today reported results for the quarter ended March 31, 2009.

Brian L. Roberts, Chairman and Chief Executive Officer of Comcast Corporation, said, "Our results for the first quarter mark a solid start to 2009, demonstrating the underlying strength of our subscription businesses and our ability to continue to manage effectively in a challenging environment. We achieved significant free cash flow growth, driven by lower capital expenditures and healthy growth across key metrics including revenues and operating cash flow. The continued strength of our financial position has enabled us to maintain investment in our businesses and execute on our strategic initiatives. Looking ahead, we remain focused on delivering superior products to our customers, strengthening our competitive position and building value for our shareholders over the long-term."

### **Consolidated Financial Results**

**Revenue** increased 5% in the first quarter 2009 to \$8.8 billion, while **Operating Cash Flow** increased 8% to \$3.4 billion and **Operating Income** 

increased 16% to \$1.8 billion. This growth was due to solid operating results at Comcast Cable.

(\$ in millions)	1st Quarter					
		2008		2009	Growth	
Revenue						
Cable	\$	7,916	\$	8,349	5%	
Programming		363		361	(1%)	
Corporate & Other		110		125	15%	
Total Consolidated Revenue	\$	8,389	\$	8,835	5%	
Operating Cash Flow (OCF)						
Cable	\$	3,142	\$	3,406	8%	
Programming		113		112	(2%)	
Corporate & Other		(81)		(74)	9%	
Total Consolidated OCF	\$	3,174	\$	3,444	8%	

For additional detail on revenue and operating expenses, customer metrics, and capital expenditures, please refer to the trending schedules on Comcast's Investor Relations website at <a href="https://www.cmcsa.com">www.cmcsa.com</a> or <a href="https://www.cmcsa.com">www.cmcsa.com</a> or <a href="https://www.cmcsa.com">www.cmcsa.com</a>.

**Earnings per Share (EPS)** for the quarter ended March 31, 2009 was \$0.27, an increase of 13% compared to the \$0.24 reported in the same time period in 2008. Excluding \$144 million or a \$0.05 per share gain related to the January 2008 dissolution of the Insight Midwest partnership, **Adjusted Earnings per Share**<sup>1</sup> increased 42%.

	1st Quarter				
		2008		2009	Growth
Earnings per Share Adjustments, net of tax:	\$	0.24	\$	0.27	13%
Gain from dissolution of cable partnership		(0.05)		-	NM
Adjusted Earnings per Share	\$	0.19	\$	0.27	42%

**Free Cash Flow\*** totaled \$1.4 billion in the first quarter of 2009 as compared to \$702 million in 2008, a 95% increase. The increase in Free Cash Flow (FCF) was due primarily to growth in Consolidated Operating Cash Flow and lower capital expenditures. Consolidated capital expenditures decreased 19% from the prior year to \$1.2 billion, or 13.1% of total revenue, reflecting a decreased level of capital intensity at Comcast Cable.

(\$ in millions)	1st Quarter					
		2008		2009	Growth	
Net Cash Provided by Operating Activities	\$	2,259	\$	2,512	11%	
Capital Expenditures		(1,431)		(1,160)	(19%)	
Cash Paid for Capitalized Software		(99)		(105)	6%	
Cash Paid for Other Intangible Assets		(27)		(28)	4%	
Adjustments for Payment of Tax on Nonoperating Items		-		147	NM	
Free Cash Flow	\$	702	\$	1,366	95%	

<sup>\*</sup> The definition of Free Cash Flow remains unchanged and specifically excludes any impact from the 2008 or 2009 Economic Stimulus packages.

## **Cable Segment Results**

**Revenue** from the Cable segment increased 5% to \$8.3 billion for the first quarter of 2009 as compared to \$7.9 billion in the first quarter of 2008. This increase reflects customer upgrades to digital and advanced video services, continued growth in high-speed Internet (HSI), Comcast Digital Voice (CDV) and Comcast Business Services, partially offset by video customer losses and lower advertising revenue. The monthly average total revenue per video customer increased 8% from \$106.70 to \$115.27, reflecting an increasing number of customers taking multiple products.

**Operating Cash Flow** grew 8% to \$3.4 billion in the first quarter of 2009 from \$3.1 billion in the first quarter of 2008. Operating Cash Flow margin was 40.8%, an increase from the 39.7% reported in the first quarter of 2008, reflecting a focus on expense management, improved operating efficiencies in CDV and HSI and lower marketing expenses, offset by increases in video programming and technical service expenses and additional investments in Business Services.

**Customers<sup>2</sup>.** As of March 31, 2009, Comcast's video, high-speed Internet and voice customers totaled 46.1 million, reflecting 549,000 net additions during the first quarter of 2009.

(in thousands)		Net Adds		
	1Q08	1Q09	Growth	1Q09
Video Customers	24,701	24,104	(2%)	(78)
High-Speed Internet Customers	14,085	15,258	8%	329
Comcast Digital Voice Customers	5,088	6,769	33%	298
Circuit-Switched Voice Customers	66	2	NM	0
Combined Video, HSI and Voice Customers	43,940	46,133	5%	549
Digital Video Customers	16,021	17,293	8%	288
Total Revenue Generating Units	59,961	63,426	6%	837

# **Programming Segment Results**

The Programming segment reported first quarter 2009 revenue of \$361 million, a 1% decrease from 2008, largely attributable to a soft advertising environment. Operating Cash Flow decreased 2% to \$112 million in the first quarter of 2009, reflecting relatively stable production, programming and marketing expenses.

## **Corporate and Other**

Corporate and Other includes corporate overhead, Comcast Interactive Media (CIM), Comcast-Spectacor, and other operations and eliminations between Comcast's businesses. For the quarter ended March 31, 2009, Corporate and Other reported a 15% increase in revenue to \$125 million, primarily due to strong performances at CIM and Comcast Spectacor. The Operating Cash Flow loss for the first quarter of 2009 was \$74 million compared to a loss of \$81 million in the first quarter of 2008.

## **Share Repurchase and Dividend**

As of March 31, 2009, Comcast had approximately \$4.1 billion of availability remaining under its share repurchase authorization. While the company did not repurchase shares in the first quarter of 2009, it may repurchase stock from time to time subject to market conditions.

During the first four months of 2009, Comcast paid two cash dividends totaling \$375 million. Comcast paid quarterly cash dividends of \$180 million on January 28, 2009 and \$195 million on April 29, 2009.

### Notes:

- Earnings per share are adjusted for gains, net of tax, related to the dissolution of the 2008 Insight Midwest Partnership. Please refer to Table 4 for a reconciliation of adjusted net income attributable to Comcast Corporation and earnings per share. Earnings per share amounts are presented on a diluted basis.
- Customer data is presented on a pro forma basis. Pro forma customer data includes 7,000 video customers acquired through an acquisition in November 2008. The impact of this acquisition on segment operating results was not material.
- Minor differences may exist due to rounding.

## **Conference Call Information**

Comcast Corporation will host a conference call with the financial community today, April 30, 2009 at 8:30 a.m. Eastern Time (ET). The conference call will be broadcast live on Comcast's Investor Relations website at <a href="www.cmcsa.com">www.cmcsa.com</a> or <a href="www.cmcsa.com">www.c

or www.cmcsk.com and subscribe to email alerts.

## **Caution Concerning Forward-Looking Statements**

This press release contains forward-looking statements. Readers are cautioned that such forward-looking statements involve risks and uncertainties that could cause actual events or our actual results to differ materially from those expressed in any such forward-looking statements. Readers are directed to Comcast's periodic and other reports filed with the Securities and Exchange Commission (SEC) for a description of such risks and uncertainties. We undertake no obligation to update any forward-looking statements.

## **Non-GAAP Financial Measures**

In this discussion, we sometimes refer to financial measures that are not presented according to generally accepted accounting principles in the U.S. (GAAP). Certain of these measures are considered "non-GAAP financial measures" under the SEC regulations; those rules require the supplemental explanations and reconciliations that are in Comcast's Form 8-K (Quarterly Earnings Release) furnished to the SEC. All percentages are calculated on whole numbers. Minor differences may exist due to rounding.

## **About Comcast Corporation**

Comcast Corporation (Nasdaq: CMCSA, CMCSK) (<a href="http://www.comcast.com">http://www.comcast.com</a>) is one of the nation's leading providers of entertainment, information and communications products and services. With 24.1 million video customers, 15.3 million high-speed Internet customers, and 6.8 million Comcast Digital Voice customers, Comcast is principally involved in the development, management and operation of cable systems and in the delivery of programming content.

Comcast's content networks and investments include E! Entertainment Television, Style Network, Golf Channel, VERSUS, G4, PBS KIDS Sprout, TV One, ten Comcast SportsNet networks and Comcast Interactive Media, which develops and operates Comcast's Internet business. Comcast also has a majority ownership in Comcast-Spectacor, whose major holdings include the Philadelphia Flyers NHL hockey team, the Philadelphia 76ers NBA basketball team and two large multipurpose arenas in Philadelphia.

Source: Comcast Corporation

Comcast Corporation Investor Contacts:

Marlene S. Dooner, 215-286-7392 Jane B. Kearns, 215-286-4794 Michael A. Kelman, 215-286-3035 or

Press Contacts:
D'Arcy Rudnay, 215-286-8582
John Demming, 215-286-8011

Click here to view financial tables